

PROCUREMENT PLAN

Basic Data

Project Name: Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project	
Project Number: 46293-003	Approval Number: 3156
Country: Lao People's Democratic Republic	Executing Agency: Ministry of Information, Culture and Tourism
Project Procurement Classification: Category B	Implementing Agency: N/A
Project Procurement Risk: Moderate	
Project Financing Amount: US\$ 43,570,000 ADB Financing: US\$ 40,000,000 Cofinancing (ADB Administered): Non-ADB Financing: US\$ 3,570,000	Project Closing Date: 31 December 2020
Date of First Procurement Plan: 8 September 2014	Date of this Procurement Plan: 4 April 2019, Version 8

A. Methods, Thresholds, Review and 18-Month Procurement Plan

1. Procurement and Consulting Methods and Thresholds

Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works		
Method	Threshold	Comments
International Competitive Bidding for Goods	US\$ 500,000 and Above	
National Competitive Bidding for Goods	Between US\$ 100,000 and US\$ 499,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Goods	Up to US\$ 99,999	Post review
International Competitive Bidding for Works	US\$ 1,000,000 and Above	
National Competitive Bidding for Works	Between US\$ 100,000 and US\$ 999,999	The first NCB is subject to prior review, thereafter post review.
Shopping for Works	Up to US\$ 99,999	Post review

Consulting Services	
Method	Comments
Consultant's Qualification Selection for Consulting Firm	
Quality- and Cost-Based Selection for Consulting Firm	
Individual Consultants Selection for Individual Consultant	

2. Goods and Works Contracts Estimated to Cost \$1 Million or More

The following table lists goods and works contracts for which the procurement activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior/ Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
TIIG-LAO-W02a	Ban Bor Tai Kai – Ban Chom-Ong Junction Road Improvement	\$4,800,000	ICB	Prior	1S1E	Q2 2019	No prequalification; No domestic

							preference; Small works bidding documents
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3. Consulting Services Contracts Estimated to Cost \$100,000 or More

The following table lists consulting services contracts for which the recruitment activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments

4. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000 (Smaller Value Contracts)

The following table lists smaller-value goods, works and consulting services contracts for which the activity is either ongoing or expected to commence within the next 18 months.

Goods and Works								
Package Number	General Description	Estimated Value	Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments

Consulting Services								
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior/Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments

B. Indicative List of Packages Required Under the Project

The following table provides an indicative list of goods, works and consulting services contracts over the life of the project, other than those mentioned in previous sections (i.e., those expected beyond the current period).

Goods and Works							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Procurement Method	Review (Prior/Post)	Bidding Procedure	Comments

Consulting Services							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Recruitment Method	Review (Prior/Post)	Type of Proposal	Comments

C. List of Awarded and On-going, and Completed Contracts

The following tables list the awarded and on-going contracts, and completed contracts.

1. Awarded and Ongoing Contracts

Goods and Works							
Package Number	General Description	Estimated Value	Awarded Contract Value	Procurement Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
TIIG-LAO-W01	Access and Environmental Improvements at Xang Cave & That Sikhottabong	\$3,625,000.00	\$1,899,815.85	ICB	Q3 / 2016	15-JUN-17	
TIIG-LAO-W03	Chomphet and Ban Xang Hai-Tham Ting Cave Access Improvements	\$9,308,940.74	\$4,563,596.32	ICB	Q2 / 2017	14-AUG-17	
TIIG-LAO-W02	Chom Ong Cave Access Improvements	\$17,308,238.99	\$9,566,034.88	ICB	Q3 /2017	10-NOV-17	
TIIG-LAO-W04	Champasak District Welcome Gate	\$75,000	\$70,106	Shopping	Q4 / 2018		(LAK 599,474,500, USD 1 = LAK 8,551)
TIIG-LAO-G01	PCU & PIU vehicles	\$220,000.00	\$219,900.00	NCB	Q3 / 2015	8-OCT-15	
TIIG-LAO-G02	PCU office furniture and equipment	\$22,000.00		SHOPPING			Completed – various small contracts
TIIG-LAO-G03	PIU office furniture and equipment (4 PIUs)	\$88,000.00		SHOPPING			Completed – various small contracts
TIIG-LAO-G04	Equipment for DMO partner organizations	\$42,900.00		SHOPPING			Procurement ongoing – various small contracts
TIIG-LAO-G05	Equipment for heritage interpretation	\$220,000.00		SHOPPING			Procurement ongoing – various small contracts
TIIG-LAO-G06	Equipment for SME development	\$148,500.00		SHOPPING			Procurement ongoing – various small contracts
TIIG-LAO-G07	Equipment for solid waste and wastewater management	\$23,100.00		SHOPPING			Procurement ongoing – various small contracts
TIIG-LAO-G08	PIU Oudomxay Motorcycles	\$10,500	\$4,190.08	Shopping	Q4 / 2018	15 Jan 2019	
TIIG-LAO-G09	PIU Oudomxay Vehicles (pickup trucks)	\$92,000	\$91,000.00	Shopping	Q2 / 2018	8 Oct 2018	

Consulting Services							
Package Number	General Description	Estimated Value	Awarded Contract Value	Recruitment Method	Advertisement Date (quarter/year)	Date of ADB Approval of Contract Award	Comments
TIIG-LAO-C03	International Tourism Destination Management Specialist	515,000.00	445,450.00	ICS	Q4 / 2014	25-FEB-15	
TIIG-LAO-C08	National Tourism Destination Management and Training Specialist	146,000.00	146,000.00	ICS	Q4 / 2014	25-FEB-15	
TIIG-LAO-C10	National Gender & Social Development Specialist	43,000.00	41,000.00	ICS	Q4 / 2014	25-FEB-15	

TIIG-LAO-C11	International Financial Management & Procurement Specialist	36,500.00	30,500.00	ICS	Q4 / 2014	25-FEB-15	
TIIG-LAO-C12	National Financial Management & Procurement Specialist	16,000.00	16,000.00	ICS	Q4 / 2014	25-FEB-15	
TIIG-LAO-C01	Project Management and Civil Engineering Support	1,650,000.00	1,958,528.00	QCBS	Q4 / 2014	28-SEP-15	
TIIG-LAO-C02	External Auditor	115,000.00	126,500.00	CQS	Q3 / 2014	05-JAN-16	
TIIG-LAO-C04	International PPP Specialist	28,000.00	32,000.00	ICS	Q1 / 2016	05-APR-16	
TIIG-LAO-C05	International SME Development Specialist	41,000.00	47,000.00	ICS	Q1 / 2016	05-APR-16	
TIIG-LAO-C06	International Heritage Specialist	41,000.00	47,000.00	ICS	Q1 / 2016	05-APR-16	
TIIG-LAO-C09	National Tourism SME Value Chain Specialist	17,500.00	16,630.00	ICS	Q1 / 2016	05-APR-16	
TIIG-LAO-C14	National Tourism SME Development Specialist	40,720.00	40,720.00	ICS	Q1 / 2016	05-APR-16	This position listed in Annex C, table 1 of the PAM is missing from Procurement Plan
TIIG-LAO-C13	National Construction Supervision Specialist	57,000.00	62,700.00	ICS	Q3 / 2017	04-SEP-17	
TIIG-LAO-C15	National Construction Supervision Specialist	146,200.00	153,510.00	ICS	Q4 / 2017	15-NOV-17	Position added in Version 5 of the Procurement Plan dated 16 October 2017. ADB approved negotiated contract on 8 Nov 2017.

D. National Competitive Bidding

A. Regulation and Reference Documents

1. The procedures to be followed for National Competitive Bidding (NCB) shall be those set forth for "Public Bidding" in Prime Minister's Decree No. 03/PM of the Lao People's Democratic Republic, effective 09 January 2004, and Implementing Rules and Regulations effective 12 March 2004 with update 0861/MOF of 05 May 2009 entitled " Amendments of Some Articles of Implementing Rules and Regulations on Decree Of Government Procurement Of Goods, Works, Maintenance And Services", with the clarifications and modifications described in the following paragraphs required for compliance with the provisions of the Procurement Guidelines.

B. Procurement Procedures

1. Procurement Plan

2. Contract packages subject to NCB procedures will be those identified as such in the project Procurement Plan. Any changes to the method of procurement from those provided in the Procurement Plan shall be made through updating of the Procurement Plan, and only with prior approval of ADB.

2. Eligibility

3. The eligibility of bidders shall be as defined under Section I of the Procurement Guidelines; accordingly, no bidder or potential bidder should be declared ineligible for reasons other than those provided in Section I of the Guidelines, as amended from time to time.

3. Preferences

4. No preference of any kind shall be given to domestic bidders or for domestically manufactured goods.

5. Suppliers and contractors shall not be required to purchase local goods or supplies or materials.

4. National Sanctions List

6. National sanctions lists may be applied only with prior approval of ADB.

5. Advertising

7. The posting of NCB specific notices for contracts valued at less than \$1 million on ADB's website is not required but is highly recommended.

C. Procurement Documents

6. Use of Harmonized Documents

8. The harmonized standard bidding documents entitled "Procurement of Works, NCB-SBD, Harmonized Bidding Documents, December 2015" and "Procurement of Goods, NCB-SBD, Harmonized Bidding Documents, December 2015" approved by the Ministry of Finance through 3246/MOF dated 28 September 2015, and approved by ADB by *OSFMD/OSP2* dated 7 June 2016, shall be used for all procurement by NCB unless exceptions are specifically identified in the Procurement Plan.

7. Rejection of all Bids and Rebidding

9. Bids shall not be rejected and new bids solicited without ADB's prior concurrence.

8. Disclosure of Decisions on Contract Awards

10. At the same time that notification on award of contract is given to the successful bidder, the results of the bid evaluation shall be published in a local newspaper or well-known freely accessible website identifying the bid and lot numbers and providing information on (i) name of each Bidder who submitted a Bid, (ii) bid prices as read out at bid opening, (iii) name of bidders whose bids were rejected and the reasons for their rejection, (iv) name of the winning Bidder, and the price it offered, as well as the duration and summary scope of the contract awarded. The executing agency/implementing agency shall respond in writing to unsuccessful bidders who seek explanations on the grounds on which their bids are not selected.

9. ADB Policy Clauses

11. A provision shall be included in all NCB works and goods contracts financed by ADB requiring suppliers and contractors to permit ADB to inspect their accounts and records and other documents relating to the bid submission and the performance of the contract, and to have them audited by auditors appointed by ADB.

12. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that the Borrower shall reject a proposal for award if it determines that the bidder recommended for award has, directly or through an agent, engaged in corrupt, fraudulent, collusive, or coercive practices in competing for the contract in question.

13. A provision shall be included in all bidding documents for NCB works and goods contracts financed by ADB stating that ADB will declare a firm or individual ineligible, either indefinitely or for a stated period, to be awarded a contract financed by ADB, if it at any time determines that the firm or individual has, directly or through an agent, engaged in corrupt, fraudulent, collusive, coercive or obstructive practices or any integrity violation in competing for, or in executing, ADB-financed contract.